



Satellite Broadband for European Regions  
CIP-ICT PSP Call 6

# Working session: Guidelines on Satellite services procurement Working Group Nr.

WP2 - Early Analysis & Guidelines



European Commission  
Information Society and Media

[www.project-saber.eu](http://www.project-saber.eu)

# Solutions To Implement Satellite Broadband Access Operation (E.g. Final Beneficiaries, Final Recipients, State Aid Broadband Guidelines, Demand Aggregation)

## ***Final Beneficiaries:***

- ***Satellite service – internet providers***
- ***National, regional authorities***

## ***Final Recipients:***

- ***Public service providers (hospital, school)***
- ***Private service providers (SMEs)***
- ***Citizens - households***

## ***State Aid Broadband Guidelines:***

- ***Mapping procedure***

## ***Demand Aggregation:***

- ***Results of the Mapping, Rural areas, Types of needs and types of end users***

## ***Satellite operator level:***

***Number of terminals, scope, speed, applications, country, envelope***



# IMPLEMENTATION/PROCUREMENT METHODS: e.g. Vouchers, Call for tender.

- *Consideration of different architectures in the call for tenders in respect of technology neutrality*
- *Respect of the rules regarding the amount of money which is available (e.g De minimis rule)*
- *EU state aid guidelines*

# Financial Circuit

## Demand aggregation

Call for tenders according to the scope of the project  
(municipal level, national call, open call)

Funding source (Municipal, state, regional, EU)

EU sources: ERDP, Interreg 4B-4C, Cohesion funds,  
CIP, FP7 etc.

# Monitoring

- *Milestones*
- *Competitive dialogue (Norway)*
- *Clawback mechanism*

# Conclusions and Recommendations

*Improve dialogue between public and private partners in order to understand what has to be done and how*